CHATHAM COUNTY PURCHASING & CONTRACTING DEPARTMENT

ADDENDUM NO. 3 TO RFP NO. 19-0133-6

FOR: CYBER SECURITY CONSULTANT FOR CHATHAM COUNTY I.C.S.

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PLEASE SEE THE FOLLOWING FOR ADDITIONS, CLARIFICATIONS AND/OR CHAGES:

1. **QUESTION:** Although we understand there is a WBE and MBE preference, will those vendors that do not qualify as a WBE and MBE in the State of Georgia be deducted 15 points?
RESPONSE: There is no deduction. Points are awarded based on the utilization of local and MWBE vendors at the prime or subcontract levels. Points may also be earned by demonstrating your efforts to include local and MWBE's in your submittal and also by your firm's commitment to diversity in your workplace.

2. **QUESTION:** Will the County choose the winning vendor solely based on points? For example, if a vendor scores the highest in the technical, experience/references/qualifications, cost and interview categories, but does not receive any points for local WBE/MBE, and that vendor scores lower than others overall simply due to the 15 point deduction for not having a WBE/MBE certification, could the County still choose that vendor for this contract?
RESPONSE: The highest overall scoring firm will be awarded the contract. This may include interview scores.

3. **QUESTION:** Page 2, Paragraph 1, Which of the marked documents (general information, proposal, proposal schedule, legal notice, attachments) are part of the RFP package only, and which are required to be returned?
RESPONSE: Proposer should return any signature pages, cost proposal form and all required attachments.

4. **QUESTION:** Page 12, Paragraph 3, Can that segment be adapted/copied and inserted into the proposal, or should Sections I and II of the RFP be returned in full with the proposal?
RESPONSE: You may copy that paragraph and return.

5. **QUESTION:** Section IV 4.5.2, Are you seeking three distinct sample reports or will one comprehensive sample report which covers many topics be acceptable?
RESPONSE: The intent was to have three distinct reports to demonstrate your firm's experience and methodology.

6. **QUESTION:** Section IV 4.5.2, Must the sample report be located in Section B of the proposal, or may we list the key deliverables for the similar projects and provide the sample(s) as an appendix?
RESPONSE: The proposal should be submitted in the requested format for ease of evaluation.

7. **QUESTION:** How many firewalls and layer 3 switches or routers?
   RESPONSE: Not provided. If a missing metric affects the methodology or cost, please describe how.

8. **QUESTION:** Does each entity have their own policies and procedures or are they a shared set of policies and procedures?
   RESPONSE: We have central policies and procedures as it relates to cyber security.

9. **QUESTION:** How many Staff, IT and Security will be involved?
   RESPONSE: Up to 33 staff involved, but likely only 5-10 will be needed.

10. **QUESTION:** How many fully qualified external domains?
    RESPONSE: Please use the link and password provided below to access the recording of the pre-proposal conference held on December 19, 2019.

    Link:
    https://chathamcountyga.webex.com/recordingservice/sites/chathamcountyga/recording/playback/ef4e7522871643229cb4da61f1516826

    Password: FasJ9ysH

11. **QUESTION:** How many total external IP addresses?
    RESPONSE: N/A – please review the pre-proposal conference.

12. **QUESTION:** How many locations are there?
    RESPONSE: Approximately 30

13. **QUESTION:** Are all locations connected via one WAN?
    RESPONSE: No.

14. **QUESTION:** Page 14, paragraph 3.6: It appears you may prefer proposals submitted by mail. Do they simply need to be postmarked by the due date? (Is there an option for electronic submittal?)
    RESPONSE: All responses must be received by mail in our office by 5:00PM, January 9, 2019. Each proposal must be submitted in one (1) original and three (3) copies and one (1) electronic version (disc or thumb drive).

15. **QUESTION:** Page 18, paragraph 5.2: Could you possibly share the organization structure of your ICS department?
    RESPONSE: Please see the attached document.

16. **QUESTION:** Page 18, paragraph 5.2: Could you possibly provide a bit more detail about the County's IT ecosystem in scope for this assessment, for example, number of applications, departments, etc.?
    RESPONSE: Please use the limited information in the RFP for your proposal. If a missing metric will impact your methodology or cost, please describe how.

17. **QUESTION:** Page 18, paragraph 5.2: Could you possibly share whether the County currently has enterprise (or cross-department) collaboration related to cyber security? Would multiple departments take part in this assessment, understanding the IT systems administration and networking teams will be the primary parties?
    RESPONSE: For the purpose of this assessment, the consultation will be with the IT department only, but should consider the entire enterprise during the assessment. Interviews with other departments should be considered out-of-scope, unless dictated by findings to do so.

18. **QUESTION:** Page 18, paragraph 5.3: Would the NIST Cyber Security Framework be a preferable foundation for this assessment?
    RESPONSE: The NIST Cyber Security Framework is acceptable.

19. **QUESTION:** The County provides equal opportunity for all businesses and does not discriminate against any persons or businesses regardless of race, color, religion, age, sex, national origin or handicap. Does section 1.10 run afoul of the equal opportunity statement as well? Yet you provide points for local companies and for other specific – non – technical or finance related items. The point systems seems to favor a couple of areas that are not applicable to all participants. Or am I misunderstanding something here. Sorry about my confusion.
    RESPONSE: There are many ways to obtain the local MWBE points by being local, by being an MWBE, by utilizing local or MWBE at the subcontract level and by demonstrating diversity in your workplace.

20. **QUESTION:** Please note: It appears that this is a issue: there is a requirement "County must register on-line at http://purchasing.chathamcounty.org. It appears that the system does not allow for Canadian companies to register or is there another way of entering in Canadian based items?
    RESPONSE: Although we prefer that vendors pre-register, we will not disqualify your bid if you are unable to register due to limitations of our system.

21. **QUESTION:** Section 5.3: What security domains?
    RESPONSE: The minimum security domains are listed in the RFP.

22. **QUESTION:** Section 5.3: What controls would need a deeper dive?
    RESPONSE: Deeper dives are expected to be determined by the consultant as more information is needed.

23. **QUESTION:** I'm not sure how anyone could cost remediation work based on recommendation if they have not been identified yet? Does that make sense?
    RESPONSE: The costs for remediation are not necessary for the consultation. The awarded must be capable of further engagement for remediation.

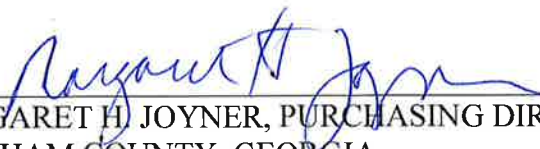===

THE RFP DUE DATE HAS BEEN EXTENDED TO:
5:00PM, JANUARY 16, 2020

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1/6/20

DATE

MARGARET H. JOYNER, PURCHASING DIRECTOR
CHATHAM COUNTY, GEORGIA

Director
Nick Batey

Assistant Director
Andrew Cree

Applications Systems Manager	Business Systems Manager	Computer Support Manager	Chief Systems Manager	Network Tech Manager	Network Engineer Manager	Mobile Radio Tech II
Travis Shuff	Rovonda Fleming	Gabrielle Nelson	Brian Groff	Dennis Hamilton	Edgar Young	Wally Calhoun

Applications Systems Manager — Travis Shuff
- **Systems DB Administrator** — Shawn Royal
- **Webmaster** — Scott Craig
- **Systems Analyst** — Eric Phillips
- **Systems Analyst** — Ruben Tristanto
- **Systems Coordinator** — Rick Edgecombe
- **Jr. Systems Analyst** — Garet Haynes

Business Systems Manager — Rovonda Fleming
- **Business Sytems AnalystAdmin** — TBD
- **Business Systems Assistant** — Lindsay Gorko

Computer Support Manager — Gabrielle Nelson
- **Computer Support Assistant** — Elaine Jenkins
- **Clerical Assistant III** — Brenda Mitchum
- **Office Assistant** — Kathleen Malone

Chief Systems Manager — Brian Groff
- **Network Systems Administrator** — Phillip Hampton
- **Security System Administrator** — Russel McGraw
- **Telecom Systems Administrator** — Sean McCarthy
- **Jr Network Systems Administrator** — Montrel Jenkins

Network Tech Manager — Dennis Hamilton
- **Network Tech** — Ed Poncy
- **Network Tech** — Devin Michaels
- **Network Tech** — Stephen Carter
- **Network Tech** — Aaron Duplechien
- **Network Tech** — Jerad Nelson
- **CNT Tech** — William Watson

Network Engineer Manager — Edgar Young
- **Network Tech** — Conan Lindsey
- **Audio Video Tech** — Billy Lappin

Mobile Radio Tech II — Wally Calhoun
- **Mobile Radio Tech I** — Michael Eubanks